



## CIO PROFILE

### Chief Information Officer (CIO)

Technology and business visionary with executive hands-on experience in various large projects in Europe cross industry. Strong skills in creating IT architecture aligned to business strategy. Proven record of turning the mindset from IT cost centre to value creator. Detailed experience of the global IT industry market. Leading EMEA-, European- and Country organizations to achieve strategic performance objectives in Product Sales and Services. Currently based in Switzerland, known as effective team player with remote working practices.

### Areas of Expertise

- IT Processes & Technology
- Business Development
- Business Analysis
- Go-to-Market Strategy
- Project Management
- Team Leadership
- Forecasting (Sales)
- Change Management
- Financial Controls
- Operational Management
- International Management
- P&L Responsibility
- Revenue Management
- Control Environment

### Professional Experience

#### **Interim Management - "Rent the CIO" (Swiss SMBs)**

Managing Cloud-, Virtualisation-, Service Management-, and Application Management Projects in the Swiss Market

#### **Vice President Services Europe (Fortune 500 - US company)**

Managing the Virtualisation-, Service Management-, Automation- and Application Management Services Business and Projects in Europe. Delivery of Managed-, Hosting-, Implementation- & Consulting Services. Personnel responsibilities, P&L. Driving cultural change and turning the organization into a profitable high quality business oriented organization.

## **Country Manager Italy (Fortune 500 - US company)**

Turnaround of the Country wide Organization with outplacements helped to optimise cost- & revenue structures and improved profits with simultaneous improved employee satisfaction.

## **Director Southern Europe (Fortune 500 - US company)**

Setup and implementation of a new Software Sales, Pre-Sales- and Services Organization to launch a new product (GTM).

### **Projects**

#### **Company (A) - Industry Switzerland**

##### **Set up global competence centres to manage infrastructure**

The company needed a new model that allows creation of new skills and appropriate roll out of new technologies to its subsidiaries in short time around the globe with high consistency. A structure for organizational learning was designed and aligned to various competence centres around the globe. New processes and technologies were introduced to ensure homogeneous organizational learning, the transformation into process and technology and rollout with related skills transfer.

#### **Company (B) - Financial Services Switzerland**

##### **Outsourcing of IT infrastructure tasks**

The company has outsourced the operation & support of automation und scheduling to India. Teams, roles- and responsibilities and SLA's were designed and defined. Skills and resources were identified in India to ensure smooth interoperability with the Swiss team.

#### **Fashion Italy**

##### **Set up new infrastructure and database**

The company needed a system with central data for procurement, sales and finance aligned to manage also activities abroad (Europe). Normalization & Consolidation of data was performed, DB and profiles with role based access was implemented. Central storage management and network infrastructure ensured availability of services at affordable cost and low maintenance effort.

### **Professional Development**

<b>University of Zurich</b>	Managerial Economics & IT
<b>University of Liverpool</b>	Master of Science (MSc) in International Management
<b>Development courses</b>	People-, Project & Management Trainings, Business development, Service Management, ITIL, Communications-, OS-, & Network Technologies, Business Process Management
<b>Languages</b>	Deutsch (Muttersprache), English (very good), Français (good)